



eDataFlex

PRICING SERVICE FOR P&M DISTRIBUTORS

PAIN-FREE ERP SYSTEM MAINTENANCE

Maintain the product file in your plumbing/mechanical ERP system with up-to-date information straight from manufacturers. Our eDataFlex® Pricing Service also helps you increase sales: merchandise all your non-stock items by enabling an onboard catalog containing every item you can sell. Automate your ERP data process to keep your system from becoming outdated. Our format is tailored specifically to all the major ERP systems, providing distributors pricing information that is both current and reliable.

CLEAN AND ATTRIBUTED DATA

Eliminate costly pricing errors using the proprietary PIK assigned to each product in the database. We also give you more data than what comes directly from the manufacturer: long descriptions with attributed content

and high-quality product images. Even a distributor's most inexperienced employee can save valuable time in locating the accurate pricing needed to supply customers.

FREE ACCESS TO MSP AND SUPPLIER XCHANGE

You also get free automatic processing of your net price files with our Manufacturer Into Stock Pricing (MSP) program which comes with every eDataFlex® subscription. All you have to do is email us the net price files you receive from your supplier. We'll take care of the sorting, mapping and matching, and put it in your standard weekly update. You'll get the net prices loaded into your system simply by processing your weekly update.

Another bonus is access to Supplier Xchange which provides you a more efficient way of responding to the high volume of price and bid requests from your contractor customers.

Top Benefits

- ▶ **Updates weekly** – keep the information you rely on absolutely current with little work on your part to process updates
- ▶ **More data than you get from the manufacturer:** Long descriptions with attributed content and high-quality product images
- ▶ Compatible with **all the major ERP systems**
- ▶ Helps you merchandise all the **non-stock items** you sell
- ▶ **Updates** prices, descriptions, part numbers, UPC codes, discount codes, velocity codes, and other mission-critical data
- ▶ **Free access** to our Manufacturer Into Stock Pricing program and Supplier Xchange



eDataFlex®



Product Identification Fields

- ▶ **Item PIK** – Permanent Identification Key
- ▶ **UPC Number** – Formed by combining the UCC Mfr Number and the Item Number, enables automatic identification technology (barcoding, RFID), EDI, and trading partner synchronization
- ▶ **Catalog Number** – Part number published in the manufacturer catalog

Price Fields

- ▶ **List Price** – As published by the manufacturers and the price on which most suppliers base their discount structure
- ▶ **Cost Price** – The published distributor net price (when applicable)
- ▶ **Unit of Measure**
- ▶ **Discount Code** – Organizes the manufacturer items into groups that share a common discount structure

Recently Added Fields

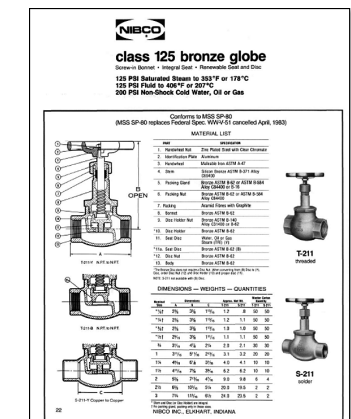
- ▶ Logistical Data
- ▶ – Weights and cubes
- ▶ GTIN Number
- ▶ Energy Star Compliance

Item PIK	UCC Mfr Number	Item Number	Manufacturer Name	Catalog Number	Product Name	Full Tech Description	Price UOM	List	Col3	Cost	Discount Code	Thumbnail Image	Standard Image	Manufacturer Catalog Pages
301818	670750	40432	CONBRACO INDUSTRIES, INC. (APOLLO)	70-301-01	BALL VALVE	SINGLE UNION;LEVER ACTUATION;1/4 INCH NOMINAL SIZE;1/4 INCH NPT X 1/4 INCH NPT END CONNECTION;CHROME PLATED ASTM B16 BALL MATERIAL;ASTM B584 C84400 BRONZE BODY MATERIAL;ASTM B16 STEM MATERIAL;RPTFE SEAT MATERIAL;RPTFE STEM PACKING SEAL MATERIAL	EA	11.26	9.57	6.64	A	http://images.tscontent.net/MRO_images/Thumbnails/2004.3/CONBRA/CONBRA00003_38_TN_001TH.jpg	http://images.tscontent.net/MRO_images/ProductImages/2002.2/CONBRA/CONBRA00003_38_TN_001.jpg	http://images.tscontent.net/MRO_images/Attachments/2004.1/CONBRA/CONBRA00003_285_34_38_54_141.pdf
70369	039923	62471	NIBCO INCORPORATED	T-211-Y-1-1/2	GLOBE VALVE	GLOBE;HANDWHEEL ACTUATION;1-1/2 INCH NOMINAL SIZE;1-1/2 INCH FNPT X 1-1/2 INCH FNPT END CONNECTION;THREADED BONNET;ASTM B62 BRONZE BONNET MATERIAL;ASTM B62 BRONZE BODY MATERIAL;ASTM B371 C69400 SILICON BRONZE ALLOY STEM MATERIAL	EA	114.00	82.08	57.00	B	http://images.tscontent.net/MRO_images/Thumbnails/2004.3/NIBCO/NIBCO00006_22_TN_001TH.jpg	http://images.tscontent.net/MRO_images/ProductImages/2002.2/NIBCO/NIBCO00006_22_TN_001.jpg	http://images.tscontent.net/MRO_images/Attachments/2003.2/NIBCO/NIBCO00006_22_TITLE2.pdf
31175	026508	01910	MOEN (DIV. OF STANADYNE)	4621P	LAVATORY FAUCET	CHATEAU[R] BRAND;4621P MODEL;SINGLE HANDLE CENTERSET;COLOR/FINISH LIFESHINE POLISHED BRASS;KNOB HANDLE;4 INCH CENTER;2.2 GPM FLOW RATE;1/2 INCH INLET SIZE;MEETS ASME/ANSI, CSA, IAPMO STANDARDS;INCLUSIONS AND FEATURES METAL WASTE	EA	185.65	125.31	93.98	TSA	http://images.tscontent.net/MRO_images/Thumbnails/2004.3/MOEN/MOEN00003_WB_PP_820TH.jpg	http://images.tscontent.net/MRO_images/ProductImages/2002.2/MOEN/MOEN00003_WB_PP_820.jpg	http://images.tscontent.net/MRO_images/Attachments/2003.4/MOEN/MOEN00003_131_TITLE2.pdf
51022	033056	36811	AMERICAN STANDARD (FIXTURES)	0178.514.020	PEDESTAL LAVATORY	LEXINGTON[T] BRAND;0178.514 MODEL;RECTANGLE IN RECTANGLE SHAPE;MEETS ASME A112.19.2M STANDARDS;24-1/4 INCH LENGTH;18-1/4 INCH WIDTH;33-3/8 INCH OVERALL HEIGHT;7 INCH L PEDESTAL BASE SIZE;7-3/4 INCH ROUGH-IN;VITREOUS CHINA MATERIAL;COLOR/FINISH WHITE	EA	440.00	297.00	215.60	TSA	http://images.tscontent.net/MRO_images/Thumbnails/2004.3/AMRSTD/AMRSTD00002_121_PP_001TH.jpg	http://images.tscontent.net/MRO_images/ProductImages/2003.3/AMRSTD/AMRSTD00002_121_PP_001.jpg	http://images.tscontent.net/MRO_images/Attachments/2003.3/AMRSTD/AMRSTD00001_56_F2_121.pdf
108271687	040688	44638	KOHLER PLUMBING PRODUCTS COMPANY	K-2221-8-0	PEDESTAL LAVATORY	PORTRAIT[T] BRAND;K-2221-8 MODEL;D OUTSIDE SHAPE;27 INCH LENGTH;19-3/8 INCH WIDTH;36-1/2 INCH OVERALL HEIGHT;7-1/4 INCH ROUGH-IN;VITREOUS CHINA MATERIAL;COLOR/FINISH WHITE;1-1/4 INCH DRAIN CONNECTION;REAR OVERFLOW STYLE;3 HOLE(S);8 INCH CENTER	EA	601.86	601.86	270.84	K15	http://images.tscontent.net/MRO_images/Thumbnails/2004.3/KOHLER/KOHLER00002_27_TN_001TH.jpg	http://images.tscontent.net/MRO_images/ProductImages/2002.2/KOHLER/KOHLER00002_27_TN_001.jpg	http://images.tscontent.net/MRO_images/Attachments/2003.3/KOHLER/KOHLER00002_27_LF1_14_16.pdf

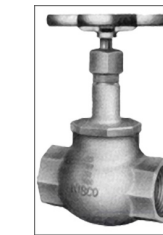
Basic Image & Attachment Links

- ▶ **Thumbnail Image** – Standard scale 80 x 80 pixel image to populate pre-defined screen real estate in web catalog
- ▶ **Full Scale Image** – Standard scale 300 x 300 pixel image to populate pre-defined screen real estate in web catalog
- ▶ **PDF of Manufacturer Catalog Page** – Image of the page(s) on which the item is shown in the manufacturer's catalog
- ▶ **MSDS**
- ▶ **Installation Instructions**
- ▶ **Spec Sheets**

PDF of Manufacturer Catalog Page



Full Scale Image



Works with Most System Vendors, including:

- ▶ DDI
- ▶ Epicor
- ▶ – Eclipse
- ▶ – P21
- ▶ Infor SXE
- ▶ Innovo
- ▶ SAP
- ▶ Savance
- ▶ Sourceware
- ▶ Ximple
- ▶ Xtiple

Descriptive Fields

- ▶ **Product Name** – Term that identifies the item
- ▶ **Technical Description** – Concatenation of technical attributes to form a rich, searchable description



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CATALOG CONNECT FOR P&M DISTRIBUTORS

COMPETE MORE EFFECTIVELY COMPLETE CONTENT

Repel competitive threats like Amazon, Alibaba and Grainger by developing your own e-commerce site using our data. It's an affordable solution to obtain all the complete descriptions, images, specification pages, feature/benefit text, and even logistical data you need to get selling online quickly. Many distributors are already working on e-commerce sites that offer shopping cart and customer-portal capability, but most hit a snag when it comes to acquiring all the enriched content they need.

That's where we come in. eDataFlex® Catalog Connect is an affordable service that can create all the rich product content you require, in the formats you need, and in a time frame that enables you to respond quickly to emerging threats. We'll help you launch a site to take care of your existing customers, appeal to new customers, and even go after the consumer market where it makes sense.

Fills your e-commerce site with: Product names, full word descriptions, short descriptions, commodity codes, product images (standard and thumbnail), PDFs of manufacturer catalog pages, installation instructions, spec sheets, and MSDS sheets.

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Top Benefits

- ▶ **All the content you need** to populate an e-commerce website
- ▶ **Over 2.1 million items** from over **720 manufacturers** updated weekly
- ▶ Allows **text-based** and **parametric** (criteria-based) searches and uses a catalog **drill-down** hierarchy to find items easily
- ▶ Compatible with **all the major ERP** system vendors



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