



# Electrical Books

## ELECTRICAL CONTRACTOR BOOKS

### KEEP INFORMATION WITHIN EASY REACH

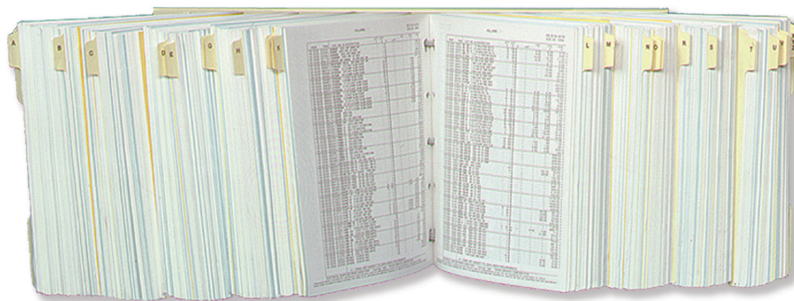
Your purchasing agents need to bid on a job accurately, even when they're nowhere near the office. Your service people are at the jobsite and your customers want timely estimates ... immediately. Your computer is either down or tied up, and you don't have the time to search through manufacturer catalogs that are probably outdated. What you want is a reliable, convenient, and economical way to get product and pricing information quickly and efficiently.

### EVERYTHING YOU NEED AT YOUR FINGERTIPS

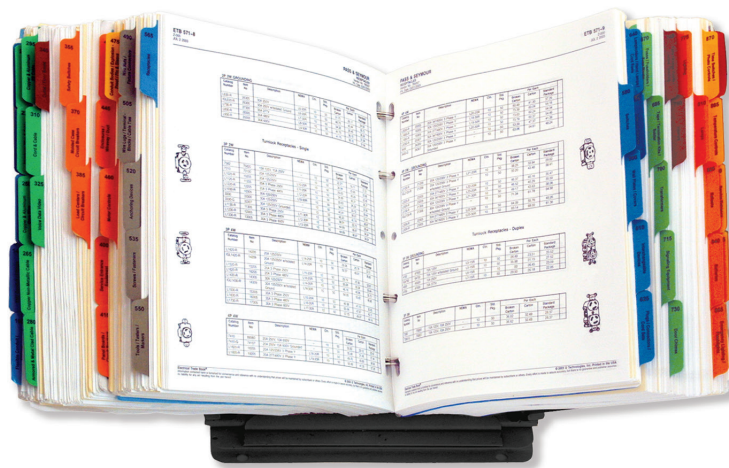
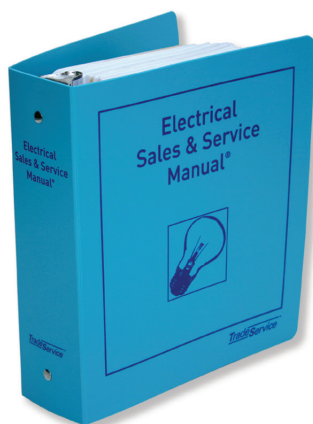
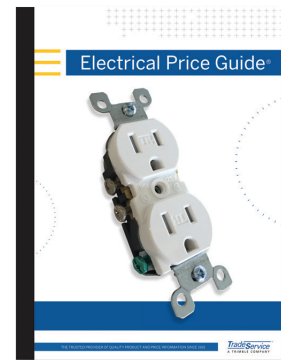
Compiled specifically for electrical contractors, Trade Service provides the most comprehensive data available, organized in simple and easy-to-use publications. Trade Service's industry standard books are both portable and cost-effective, making them an ideal choice for contractors on the go.

### 4 Publications

- **Electrical Price Guide** – A handy, carry along book for on-the-job pricing
- **Electrical Sales & Service Manual** – A portable pricing reference guide
- **Electrical Trade Book** – The famous "Biddle Book" for pricing and estimating
- **Electrical Supplies Price Directory** – Increase customer satisfaction with this complete countertop directory



Electrical Supplies Price Directory



Electrical Trade Book

### 4 SERVICES FOR 4 NEEDS

Bid and bill with confidence with the Electrical Trade Book®, instead of relying on distributors or past invoices. Get the UPC codes, short descriptions, packaging and units of measure information you need with the Electrical Supplies Price Directory™. Bill a customer at the time of service using the Electrical Price Guide® rather than calling the office or billing once a month. And have access to valuable information that thousands of electrical professionals have come to depend on – in the office or in the field – with the Electrical Sales and Service Manual®.

### ELECTRICAL PRICE GUIDE®

A handy, carry along book for on-the-job pricing

- A compact paperback book with 6 1/2" x 8 1/2" pages
- 15,000 of the most common electrical items used in service and repair work
- Double end-column and double market level prices
- Sorted by product type
- Fully illustrated
- Includes catalog numbers, descriptions, labor units, and NEC tables
- Updated quarterly

### ELECTRICAL SALES & SERVICE MANUAL®

A portable pricing reference guide

- A binder with 5 1/2" x 8 1/2" pages for easy page updates
- More than 30,000 electrical items listed from 120 manufacturers
- Double end-column and double market level prices
- Sorted by product type
- Fully illustrated
- Includes catalog numbers, descriptions, and cross-references
- Listing also includes manufacturer names, labor units, and technical data
- Updated bi-weekly

### ELECTRICAL TRADE BOOK®

The famous "Biddle Book" for pricing and estimating

- A loose-leaf reference book that sits on a metal rack for easy page updates
- Pages are 8 1/2" x 11"
- More than 120,000 individual items listed from 230 manufacturers
- Manufacturer list and suggested resale pricing
- Sorted by product type, manufacturer name, and catalog number
- Fully illustrated
- Cross-referenced
- Listing also includes descriptions and labor units
- Updated bi-weekly

### ELECTRICAL SUPPLIES PRICE DIRECTORY™

Increase customer satisfaction with this complete countertop directory

- More than 500,000 individual items from 400 manufacturers, updated weekly
- Manufacturer's list and suggested resale pricing
- Sorted alphanumerically by vendor and catalog number
- Includes UPC codes, short descriptions, packaging and units of measure
- Includes "Lead Sheets" with manufacturers' terms, shipping and manufacturers' representatives

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