

TRIMBLE

Supplier Xchange Pro

BUILD YOUR DIGITAL SUPPLY CHAIN

Supplier Xchange Pro is an innovative web-based application that integrates to distributor and contractor ERPs and into Trimble's pre-construction workflows.

Contractors add project bill of material data from their estimation, quoting, modeling, and field workflows into Supplier Xchange Pro for procurement and purchasing.

In turn, ERP integrations for quotes, purchase orders, and more drive free flow of data in an automated fashion, reducing costs and increasing profitability for all stakeholders.

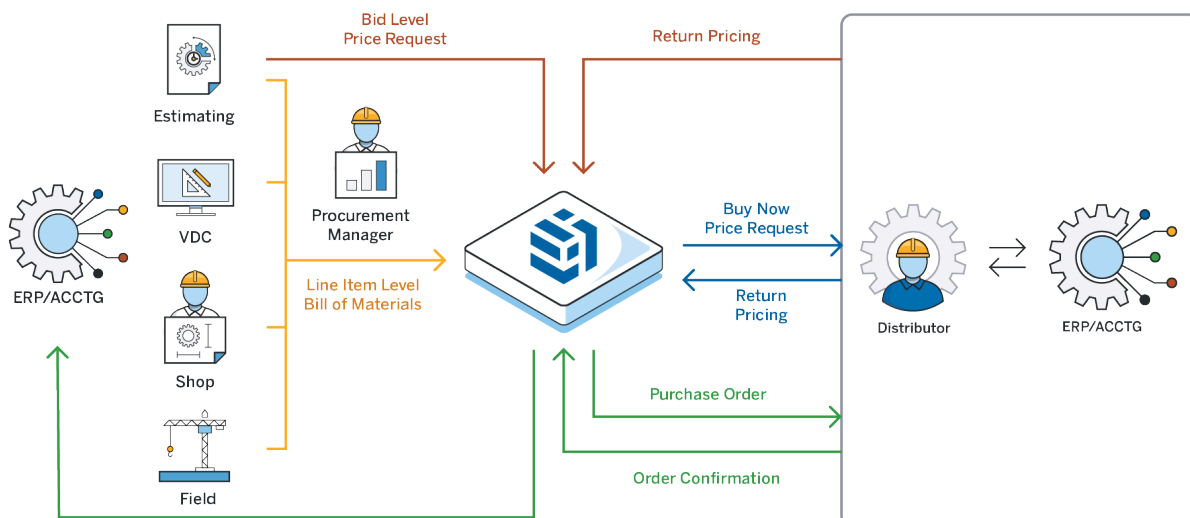
With greater visibility from platform analytics and automation of data entry from ERP integrations, distributors can perform better demand planning and be more responsive to contractor project needs. In turn, they are positioned to better serve their customers and win more business.

WHAT IS INCLUDED IN SUPPLIER XCHANGE PRO?

- ▶ Electronic responses to RFQ's with contractor-specific pricing in seconds
- ▶ Cross-reference tool for out of stock item requests
- ▶ A contractor connection management platform
- ▶ Digital purchase order management
- ▶ Direct ERP integration
- ▶ Global, job and item-level analytics of contractor connection activity

Top Benefits

- ▶ **Greater collaboration** with contractor customers in their digital supply chain.
- ▶ **Digital connectivity** between Supplier Xchange Pro and contractor / distributor ERPs leads to transaction automation and money saved.
- ▶ **Greater efficiencies** mean stakeholders can spend less time on non-value add activities.
- ▶ **Get out of spreadsheets and email** and into a web-based application and API-based workflows.
- ▶ **Win more business** by providing better, more accessible data to customers when they need it most.



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TRANSFORMING THE WAY THE WORLD WORKS

