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February 10, 2009

Ian Joslin
Trade Service Corporation
15092 Avenue of Science
San Diego, CA 92128

Re: Supplier Xchange

Dear Ian,

I really appreciate your help in getting two of our local suppliers up and running with your Supplier Xchange program. This has truly been one of the best additions to my estimating software toolkit in a long time. As you know I manage a wide range of Accubid products in our office. The Supplier Xchange program integrated seamlessly into my Accubid Pro and BidWinner Plus programs. From within Accubid I can reach out to my local suppliers for pricing and integrate it into my bid within moments.

Having grown up in the electrical industry and learning how to estimate electrical construction by hand since before PC's were a common fixtures on most desktops, it has been truly amazing to see a product like Supplier Xchange be able to reach out directly from my estimated bill of materials and compare it to live pricing from my vendors – and all with in 5-6 seconds! This is truly one of the biggest time savers I've seen in a long time – not only for me but for my vendors as well. We're looking forward to seeing a few more of our vendors come on line with it.

Thanks again for your help and a great product.

Sincerely,
Builders Electric, Inc.

Steven A. Leuck
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